

MANATT, PHELPS & PHILLIPS, LLP
Jill M. Pietrini, Esq. (Bar No. CA 138335)
jpietrini@manatt.com
Barry E. Mallen, Esq. (Bar No. CA 120005)
bmallen@manatt.com
Paul A. Bost, Esq. (Bar No. CA 261531)
pbost@manatt.com
11355 West Olympic Boulevard
Los Angeles, CA 90064-1614
Telephone: (310) 312-4000
Facsimile: (310) 312-4224

Attorneys for Plaintiff and Counterdefendant
SUMMIT ENTERTAINMENT, LLC

UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION

SUMMIT ENTERTAINMENT, LLC, a
Delaware limited liability company,

Plaintiff,

v.

B.B. DAKOTA, INC., a California
corporation, METROPARK USA, INC., a
Delaware corporation, MODCLOTH, INC.,
a Delaware Corporation, and Does 1-20,
inclusive,

Defendants.

B.B. DAKOTA, INC.,

Counterclaimant,

v.

SUMMIT ENTERTAINMENT, LLC,

Counterdefendant.

Case No. CV-10-4328-GAF (RZx)

**PLAINTIFF SUMMIT ENTERTAINMENT,
LLC'S AND DEFENDANT B.B. DAKOTA,
INC.'S AGREED UPON JURY
INSTRUCTIONS**

Judge: Hon. Gary A. Feess

Complaint Filed:	June 11, 2010
Discovery Cut-Off:	September 23, 2011
Pretrial Conf.:	November 14, 2011
Trial Date:	December 13, 2011

Agreed Upon Set of Jury Instructions

TABLE OF CONTENTS

<u>Number</u>	<u>Title</u>	<u>Source</u>	<u>Page Number</u>
2	Burden Of Proof – Preponderance Of The Evidence	9th Cir. 1.3 (2007)	3
3	Burden Of Proof – Clear And Convincing Evidence	9th Cir. 1.4 (2007)	4
4	What Is Evidence	9th Cir. 1.6 (2007)	5
5	What Is Not Evidence	9th Cir. 1.7 (2007)	6
6	Evidence For Limited Purpose	9th Cir. 1.8 (2007)	7
7	Direct And Circumstantial Evidence	9th Cir. 1.9 (2007)	8
8	Ruling On Objections	9th Cir. 1.10 (2007)	9
9	Credibility Of Witnesses	9th Cir. 1.11 (2007)	10
10	Conduct Of The Jury	9th Cir. 1.12 (2007)	11
11	No Transcript Available To The Jury	9th Cir. 1.13 (2007)	12
12	Taking Notes	9th Cir. 1.14 (2007)	13
13	Bench Conferences And Recesses	9th Cir. 1.18 (2007)	14
14	Outline Of Trial	9th Cir. 1.19 (2007)	15
15	Stipulations Of Fact	9th Cir. 2.2 (2007)	16
18	Impeachment Evidence – Witness	9th Cir. 2.8 (2007)	17
19	Use Of Interrogatories Of A Party	9th Cir. 2.10 (2007)	18
20	Use Of Requests For Admission Of A Party	9th Cir. 2.10 (2007)	19
21	Charts And Summaries Not Received In Evidence	9th Cir. 2.12 (2007)	20
22	Charts And Summaries In Evidence	9th Cir. 2.13 (2007)	21
23	Evidence In Electronic Format	9th Cir. 2.14 (2007)	22
24	Duty To Deliberate	9th Cir. 3.1 (2007)	24

	<u>Number</u>	<u>Title</u>	<u>Source</u>	<u>Page Number</u>
1				
2				
3	25	Communication With Court	9th Cir. 3.2 (2007)	25
4	26	Return Of Verdict	9th Cir. 3.3 (2007)	26
5	27	Liability Of Corporations – Scope Of Authority Not In Issue	9th Cir. 4.2 (2007)	27
6	28	Preliminary Instruction – Trademark	9th Cir. 15.0 (2010)	28
7	29	Definition – Trademark	9th Cir. 15.1 (2007)	31
8	30	Definition – Licensee	9th Cir. 15.14 (2007)	32
9				
10	31	Trademark Liability – Theories And Policies	9th Cir. 15.4 (2007)	33
11	33	Infringement – Elements – Presumed Validity And Ownership – Registered Trademark	9th Cir. 15.7 (2007)	34
12				
13	34	Standard Character Word Mark Registration	37 C.F.R. § 2.52(a)	37
14				
15	35	Infringement – Elements – Validity – Unregistered Marks	9th Cir. 15.8 (2010)	38
16	36	Infringement – Elements – Validity – Unregistered Mark – Distinctiveness	9th Cir. 15.9 (2010)	39
17				
18	38	Infringement – Likelihood Of Confusion – Factors – <i>Sleekcraft</i> Test	9th Cir. 15.16 (2010)	44
19	44	Federal Trademark Dilution – In General	15 U.S.C. § 1125(c)	47
20				
21	45	Federal Trademark Dilution – Fame	15 U.S.C. § 1125(c)(2)(A)	49
22				
23	46	Factors For Federal Dilution	15 U.S.C. § 1125(c)(1)	50
24	47	Unfair Competition	<i>Kelly Blue Book v. Car-Smarts, Inc.</i> , 802 F. Supp. 278, 288-89 (C.D. Cal. 1992)	51
25				
26				
27	49	Trademark Damages – Plaintiff’s Actual Damages	9th Cir. 15.25 (2007)	52
28				

<u>Number</u>	<u>Title</u>	<u>Source</u>	<u>Page Number</u>
54	Preliminary Instruction – Copyright	9th Cir. 17.0 (2007)	53
55	Copyright – Defined	9th Cir. 17.1 (2007)	56
56	Copyright – Subject Matter – Generally	9th Cir. 17.2 (2007)	57
57	Copyright Infringement – Elements – Ownership And Copying	9th Cir. 17.4 (2007)	58
58	Copyright Infringement – Ownership Of Valid Copyright – Definition	9th Cir. 17.5 (2007)	59
59	Copyright Interests – Assignee	9th Cir. 17.10 (2007)	60
61	Copyright Infringement – Copying – License	<i>S.O.S., Inc. v. Payday, Inc.</i> , 886 F.2d 1081, 1087 (9th Cir. 1989)	61
62	Copyright – Damages – Willful Infringement	9th Cir. 17.27 (2007)	62
63	Copyright – Damages	9th Cir. 17.22 (2007)	63
64	Copyright – Damages – Actual Damages	9th Cir. 17.23 (2007)	64
68	Elements And Burden Of Proof – Trade Dress (15 U.S.C. § 1125(a)(1))	9th Cir. 15.6 (2010)	65

1 Pursuant to Section III.D. of the Court's Scheduling and Case Management Order
2 of November 29, 2010 (Docket No. 19), Plaintiff and counter-defendant Summit
3 Entertainment, LLC ("Summit") and defendant and counter-claimant B.B. Dakota, Inc.
4 ("B.B. Dakota") submit the following agreed upon jury instructions.

5
6 MANATT, PHELPS & PHILLIPS, LLP

7
8 Dated: October 31, 2011

By: s/ Paul A. Bost

Paul A. Bost
Attorneys for Plaintiff and Counter-
Defendant
Summit Entertainment, LLC

11
12 SEDGWICK, LLP

13
14 Dated: October 31, 2011

By: s/ Heather McCloskey

Heather McCloskey
Attorneys for Defendant and
Counterclaimant
B.B. Dakota, Inc.

COURT INSTRUCTION NO. 2

BURDEN OF PROOF—PREPONDERANCE OF THE EVIDENCE

When a party has the burden of proof on any claim or affirmative defense by a preponderance of the evidence, it means you must be persuaded by the evidence that the claim or affirmative defense is more probably true than not true.

You should base your decision on all of the evidence, regardless of which party presented it.

Authority

Ninth Circuit Model Civil Jury Instructions *1.3 (2007)*.

1 COURT INSTRUCTION NO. 3

2
3 **BURDEN OF PROOF—CLEAR AND CONVINCING EVIDENCE**

4
5 When a party has the burden of proving any claim or defense by clear and
6 convincing evidence, it means you must be persuaded by the evidence that the claim or
7 defense is highly probable. This is a higher standard of proof than proof by a
8 preponderance of the evidence.

9 You should base your decision on all of the evidence, regardless of which party
10 presented it.

11
12 **Authority**

13 Ninth Circuit Model Civil Jury Instructions *1.4 (2007)*.
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

COURT INSTRUCTION NO. 4

WHAT IS EVIDENCE

The evidence you are to consider in deciding what the facts are consists of:

1. The sworn testimony of any witness;
2. The exhibits which are received into evidence; and
3. Any facts to which the lawyers have agreed.

Authority

Ninth Circuit Model Civil Jury Instructions *1.6 (2007)*.

COURT INSTRUCTION NO. 5

WHAT IS NOT EVIDENCE

In reaching your verdict, you may consider only the testimony and exhibits received into evidence. Certain things are not evidence, and you may not consider them in deciding what the facts are. I will list them for you:

1. Arguments and statements by lawyers are not evidence. The lawyers are not witnesses. What they have said in their opening statements, closing arguments, and at other times is intended to help you interpret the evidence, but it is not evidence. If the facts as you remember them differ from the way the lawyers have stated them, your memory of them controls.

2. Questions and objections by lawyers are not evidence. Attorneys have a duty to their clients to object when they believe a question is improper under the rules of evidence. You should not be influenced by the objection or by the court's ruling on it.

3. Testimony that has been excluded or stricken, or that you have been instructed to disregard, is not evidence and must not be considered. In addition, sometimes testimony and exhibits are received only for a limited purpose; when I have given a limiting instruction, you must follow it.

4. Anything you may have seen or heard when the court was not in session is not evidence. You are to decide the case solely on the evidence received at the trial.

Authority

Ninth Circuit Model Civil Jury Instructions *1.7 (2007)*.

1 COURT INSTRUCTION NO. 6

2
3 **EVIDENCE FOR LIMITED PURPOSE**

4 Some evidence may be admitted for a limited purpose only.

5 When I instruct you that an item of evidence has been admitted for a limited
6 purpose, you must consider it only for that limited purpose and for no other.

7
8 **Authority**

9 Ninth Circuit Model Civil Jury Instructions *1.8 (2007)*.

1 COURT INSTRUCTION NO. 7

2
3 **DIRECT AND CIRCUMSTANTIAL EVIDENCE**

4 Evidence may be direct or circumstantial. Direct evidence is direct proof of a fact,
5 such as testimony by a witness about what that witness personally saw or heard or did.
6 Circumstantial evidence is proof of one or more facts from which you could find another
7 fact. You should consider both kinds of evidence. The law makes no distinction
8 between the weight to be given to either direct or circumstantial evidence. It is for you to
9 decide how much weight to give to any evidence.

10
11 **Authority**

12 Ninth Circuit Model Civil Jury Instructions *1.9 (2007)*.
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 8

2
3 **RULING ON OBJECTIONS**

4 There are rules of evidence that control what can be received into evidence.
5 When a lawyer asks a question or offers an exhibit into evidence and a lawyer on the
6 other side thinks that it is not permitted by the rules of evidence, that lawyer may object.
7 If I overrule the objection, the question may be answered or the exhibit received. If I
8 sustain the objection, the question cannot be answered, and the exhibit cannot be
9 received. Whenever I sustain an objection to a question, you must ignore the question
10 and must not guess what the answer might have been.

11 Sometimes I may order that evidence be stricken from the record and that you
12 disregard or ignore the evidence. That means that when you are deciding the case, you
13 must not consider the evidence that I told you to disregard.

14
15 **Authority**

16 Ninth Circuit Model Civil Jury Instructions *1.10 (2007)*.
17
18
19
20
21
22
23
24
25
26
27
28

COURT INSTRUCTION NO. 9

CREDIBILITY OF WITNESSES

In deciding the facts in this case, you may have to decide which testimony to believe and which testimony not to believe. You may believe everything a witness says, or part of it, or none of it. Proof of a fact does not necessarily depend on the number of witnesses who testify about it.

In considering the testimony of any witness, you may take into account:

1. The opportunity and ability of the witness to see or hear or know the things testified to;
 2. The witness's memory;
 3. The witness's manner while testifying;
 4. The witness's interest in the outcome of the case and any bias or prejudice;
 5. Whether other evidence contradicted the witness's testimony;
 6. The reasonableness of the witness's testimony in light of all the evidence;
- and
7. Any other factors that bear on believability.

The weight of the evidence as to a fact does not necessarily depend on the number of witnesses who testify about it.

Authority

Ninth Circuit Model Civil Jury Instructions *1.11 (2007)*.

1 COURT INSTRUCTION NO. 10

2
3 **CONDUCT OF THE JURY**

4 I will now say a few words about your conduct as jurors.

5 First, you are not to discuss this case with anyone, including members of your
6 family, people involved in the trial, or anyone else; this includes discussing the case in
7 internet chat rooms or through internet "blogs," internet bulletin boards or e-mails. Nor
8 are you allowed to permit others to discuss the case with you. If anyone approaches you
9 and tries to talk to you about the case, please let me know about it immediately;

10 Second, do not read or listen to any news stories, articles, radio, television, or
11 online reports about the case or about anyone who has anything to do with it;

12 Third, do not do any research, such as consulting dictionaries, searching the
13 Internet or using other reference materials, and do not make any investigation about the
14 case on your own;

15 Fourth, if you need to communicate with me simply give a signed note to the clerk
16 to give to me; and

17 Fifth, do not make up your mind about what the verdict should be until after you
18 have gone to the jury room to decide the case and you and your fellow jurors have
19 discussed the evidence. Keep an open mind until then.

20 Finally, until this case is given to you for your deliberation and verdict, you are not
21 to discuss the case with your fellow jurors.

22
23 **Authority**

24 Ninth Circuit Model Civil Jury Instructions *1.12 (2007)*.

1 COURT INSTRUCTION NO. 11

2
3 **NO TRANSCRIPT AVAILABLE TO JURY**

4 During deliberations, you will have to make your decision based on what you
5 recall of the evidence. You will not have a transcript of the trial. I urge you to pay close
6 attention to the testimony as it is given.

7 If at any time you cannot hear or see the testimony, evidence, questions or
8 arguments, let me know so that I can correct the problem.

9
10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions *1.13 (2007)*.
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 12

2
3 **TAKING NOTES**

4 If you wish, you may take notes to help you remember the evidence. If you do
5 take notes, please keep them to yourself until you and your fellow jurors go to the jury
6 room to decide the case. Do not let note-taking distract you. When you leave, your
7 notes should be left in the courtroom. No one will read your notes. They will be
8 destroyed at the conclusion of the case.

9 Whether or not you take notes, you should rely on your own memory of the
10 evidence. Notes are only to assist your memory. You should not be overly influenced
11 by your notes or those of your fellow jurors.

12
13 **Authority**

14 Ninth Circuit Model Civil Jury Instructions *1.14 (2007)*.

1 COURT INSTRUCTION NO. 13

2
3 **BENCH CONFERENCES AND RECESSES**

4 From time to time during the trial, it [may become] [became] necessary for me to
5 talk with the attorneys out of the hearing of the jury, either by having a conference at the
6 bench when the jury [is] [was] present in the courtroom, or by calling a recess. Please
7 understand that while you [are] [were] waiting, we [are] [were] working. The purpose of
8 these conferences is not to keep relevant information from you, but to decide how certain
9 evidence is to be treated under the rules of evidence and to avoid confusion and error.

10 Of course, we [will do] [have done] what we [can] [could] to keep the number and
11 length of these conferences to a minimum. I [may] [did] not always grant an attorney's
12 request for a conference. Do not consider my granting or denying a request for a
13 conference as any indication of my opinion of the case or of what your verdict should be.
14

15 **Authority**

16 Ninth Circuit Model Civil Jury Instructions *1.18 (2007)*.
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 14

2
3 **OUTLINE OF TRIAL**

4 Trials proceed in the following way: First, each side may make an opening
5 statement. An opening statement is not evidence. It is simply an outline to help you
6 understand what that party expects the evidence will show. A party is not required to
7 make an opening statement.

8 The plaintiff will then present evidence, and counsel for the defendant may cross-
9 examine. Then the defendant may present evidence, and counsel for the plaintiff may
10 cross-examine.

11 After the evidence has been presented, I will instruct you on the law that applies
12 to the case and the attorneys will make closing arguments.

13 After that, you will go to the jury room to deliberate on your verdict.
14

15 **Authority**

16 Ninth Circuit Model Civil Jury Instructions *1.19 (2007)*.
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 15:

2
3 **STIPULATIONS OF FACT**

4
5 The parties have agreed to certain facts that will be read to you. You should
6 therefore treat these facts as having been proved.

7
8 **Authority**

9 Ninth Circuit Model Civil Jury Instructions No. 2.2 (2007) (modified to identify subject
10 matter of stipulation).

1 COURT INSTRUCTION NO. 18:

2
3 **IMPEACHMENT EVIDENCE - WITNESS**

4
5 The evidence that a witness e.g., has been convicted of a crime, lied under oath
6 on a prior occasion, etc. may be considered, along with all other evidence, in deciding
7 whether or not to believe the witness and how much weight to give to the testimony of
8 the witness and for no other purpose

9
10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions No. 2.8 (2007)

1 COURT INSTRUCTION NO. 19

2
3 **USE OF INTERROGATORIES OF A PARTY**

4 Evidence was presented to you in the form of answers of one of the parties to
5 written interrogatories submitted by the other side. These answers were given in writing
6 and under oath, before the actual trial, in response to questions that were submitted in
7 writing under established court procedures. You should consider the answers, insofar as
8 possible, in the same way as if they were made from the witness stand.

9
10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions *2.10 (2007)*.
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 20

2
3 **USE OF REQUESTS FOR ADMISSION OF A PARTY**

4 Evidence was presented to you in the form of admissions or denials of one of the
5 parties to written requests for admission submitted by the other side. These admissions
6 or denials were given in writing and under oath, before the actual trial, in response to
7 requests for admission that were submitted in writing under established court
8 procedures. You should consider the admissions or denials, insofar as possible, in the
9 same way as if they were made from the witness stand.

10
11 **Authority**

12 Adapted from Ninth Circuit Model Civil Jury Instructions 2.10 (2007).

13 FRCP 36
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 21

2
3 **CHARTS AND SUMMARIES NOT RECEIVED IN EVIDENCE**

4
5 Certain charts and summaries not received in evidence have been shown to you
6 in order to help explain the contents of books, records, documents, or other evidence in
7 the case. They are not themselves evidence or proof of any facts. If they do not correctly
8 reflect the facts or figures shown by the evidence in the case, you should disregard
9 these charts and summaries and determine the facts from the underlying evidence.
10

11 **Authority**

12 Adapted from Ninth Circuit Model Civil Jury Instructions 2.12 (2007).
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 22

2
3 **CHARTS AND SUMMARIES IN EVIDENCE**
4

5 Certain charts and summaries have been received into evidence to illustrate
6 information brought out in the trial. Charts and summaries are only as good as the
7 underlying evidence that supports them. You should, therefore, give them only such
8 weight as you think the underlying evidence deserves.
9

10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions 2.13 (2007)
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 23

2
3 **EVIDENCE IN ELECTRONIC FORMAT**
4

5 Those exhibits capable of being displayed electronically will be provided to you in
6 that form, and you will be able to view them in the jury room. A computer, projector,
7 printer and accessory equipment will be available to you in the jury room.

8 A court technician will show you how to operate the computer and other
9 equipment; how to locate and view the exhibits on the computer; and how to print the
10 exhibits. You will also be provided with a paper list of all exhibits received in evidence.
11 (Alternatively, you may request a paper copy of an exhibit received in evidence by
12 sending a note through the clerk.) If you need additional equipment or supplies, you may
13 make a request by sending a note.

14 In the event of any technical problem, or if you have questions about how to
15 operate the computer or other equipment, you may send a note to the clerk, signed by
16 your foreperson or by one or more members of the jury. Be as brief as possible in
17 describing the problem and do not refer to or discuss any exhibit you were attempting to
18 view.

19 If a technical problem or question requires hands-on maintenance or instruction, a
20 court technician may enter the jury room with the clerk present for the sole purpose of
21 assuring that the only matter that is discussed is the technical problem. When the court
22 technician or any non-juror is in the jury room, the jury shall not deliberate. No juror may
23 say anything to the court technician or any non-juror other than to describe the technical
24 problem or to seek information about operation of equipment. Do not discuss any exhibit
25 or any aspect of the case.

26 The sole purpose of providing the computer in the jury room is to enable jurors to
27 view the exhibits received in evidence in this case. You may not use the computer for
28 any other purpose. At my direction, technicians have taken steps to make sure that the

1 computer does not permit access to the Internet or to any “outside” website, database,
2 directory, game, or other material. Do not attempt to alter the computer to obtain access
3 to such materials. If you discover that the computer provides or allows access to such
4 materials, you must inform me immediately and refrain from viewing such materials. Do
5 not remove the computer or any electronic data from the jury room, and do not copy any
6 such data.

7 Certain charts and summaries have been received into evidence to illustrate information
8 brought out in the trial. Charts and summaries are only as good as the underlying
9 evidence that supports them. You should, therefore, give them only such weight as you
10 think the underlying evidence deserves.

11
12 **Authority**

13 Ninth Circuit Model Civil Jury Instructions 2.14 (2007)
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 24

2
3 **DUTY TO DELIBERATE**
4

5 When you begin your deliberations, you should elect one member of the jury as
6 your presiding juror. That person will preside over the deliberations and speak for you
7 here in court.

8 You will then discuss the case with your fellow jurors to reach agreement if you
9 can do so. Your verdict must be unanimous.

10 Each of you must decide the case for yourself, but you should do so only after you
11 have considered all of the evidence, discussed it fully with the other jurors, and listened
12 to the views of your fellow jurors.

13 Do not hesitate to change your opinion if the discussion persuades you that you
14 should. Do not come to a decision simply because other jurors think it is right.

15 It is important that you attempt to reach a unanimous verdict but, of course, only if
16 each of you can do so after having made your own conscientious decision. Do not
17 change an honest belief about the weight and effect of the evidence simply to reach a
18 verdict.

19
20 **Authority**

21 Ninth Circuit Model Civil Jury Instructions 3.1 (2007)
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 25

2
3 **COMMUNICATION WITH COURT**
4

5 If it becomes necessary during your deliberations to communicate with me, you
6 may send a note through the bailiff, signed by your presiding juror or by one or more
7 members of the jury. No member of the jury should ever attempt to communicate with
8 me except by a signed writing; I will communicate with any member of the jury on
9 anything concerning the case only in writing, or here in open court. If you send out a
10 question, I will consult with the parties before answering it, which may take some time.
11 You may continue your deliberations while waiting for the answer to any question.
12 Remember that you are not to tell anyone—including me—how the jury stands,
13 numerically or otherwise, until after you have reached a unanimous verdict or have been
14 discharged. Do not disclose any vote count in any note to the court.
15

16 **Authority**

17 Ninth Circuit Model Civil Jury Instructions 3.2 (2007)
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 26

2
3 **RETURN OF VERDICT**

4
5 A verdict form has been prepared for you. After you have reached unanimous
6 agreement on a verdict, your presiding juror will fill in the form that has been given to
7 you, sign and date it, and advise the court that you are ready to return to the courtroom.
8

9 **Authority**

10 Ninth Circuit Model Civil Jury Instructions 3.3 (2007)
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 27

2
3 **LIABILITY OF CORPORATIONS – SCOPE OF AUTHORITY NOT IN ISSUE**

4
5 Under the law, a corporation is considered to be a person. It can only act through
6 its employees, agents, directors, or officers. Therefore, a corporation is responsible for
7 the acts of its employees, agents, directors, and officers performed within the scope of
8 authority.

9
10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions 4.2 (2007)

1 COURT INSTRUCTION NO. 28

2
3 **PRELIMINARY INSTRUCTION—TRADEMARK**

4
5 The plaintiff in this case, Summit Entertainment, LLC, seeks damages against the
6 defendant B.B. Dakota, Inc for trademark infringement, trademark dilution, and unfair
7 competition. Defendant denies infringing Plaintiff's trademarks and unfairly competing
8 and contends the trademarks are invalid. To help you understand the evidence that will
9 be presented in this case, I will explain some of the legal terms [related to Plaintiff's
10 trademark claims that] you will hear during this trial.

11
12 **DEFINITION OF A TRADEMARK**

13
14 A trademark is a word, a name, a symbol, a device, or a combination of them, that
15 indicates the source of goods. The owner, assignee, or licensee of a trademark has the
16 right to exclude others from using that trademark.

17
18 **HOW A TRADEMARK IS OBTAINED**

19
20 A person acquires the right to exclude others from using a trademark by being the
21 first to use it in the marketplace, or by using it before the alleged infringer [uses it].
22 Rights in a trademark are obtained only through commercial use of the mark.

23
24 **TRADEMARK INTERESTS**

25
26 The owner of a trademark may enter into an agreement that permits another
27 person to use the trademark. This type of agreement is called a license, and the person
28 permitted to use the trademark is called a licensee.

1 A trademark owner may enforce the right to exclude others in an action for infringement.

2
3 **TRADEMARK REGISTRATION**
4

5 Once the owner of a trademark has obtained the right to exclude others from
6 using the trademark, the owner may obtain a certificate of registration issued by the
7 United States Patent and Trademark Office. Thereafter, when the owner brings an
8 action for infringement, the owner may rely solely on the registration certificate to prove
9 that the owner has the right to exclude others from using the trademark in connection
10 with the type of goods [or services] specified in the certificate.

11
12 **THE PLAINTIFF'S BURDEN OF PROOF**
13

14 In this case, Plaintiff contends that Defendant has infringed Plaintiff's trademarks
15 in the names TWILIGHT and BELLA. Plaintiff has the burden of proving by a
16 preponderance of the evidence that Plaintiff is the owner of valid trademarks and that
17 Defendant infringed those trademarks. Preponderance of the evidence means that you
18 must be persuaded by the evidence that it is more probably true than not true that
19 Defendant infringed Plaintiff's trademarks.

20
21 **THE DEFENDANT'S BURDEN OF PROOF**
22

23 Defendant contends that its use of Plaintiff's TWILIGHT and BELLA trademarks
24 did not constitute an infringement as it claims it had the permission to do so, or that its
25 use of Plaintiff' TWILIGHT and BELLA trademark constitutes "fair use." Defendant has
26 the burden of proving by a preponderance of the evidence that Defendant obtained
27 Plaintiff's consent to use those trademarks or that the use of Plaintiff's trademarks
28 constitutes fair use.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

Authority
Ninth Circuit Model Civil Jury Instructions 15.0 (2010) (modified to add applicable defenses of Defendant.)

1 COURT INSTRUCTION NO. 29

2
3 **DEFINITION—TRADEMARK**

4
5 A trademark is any word, name, symbol, device, or any combination thereof, used
6 by a person to identify and distinguish that person's goods or services from those of
7 others and to indicate the source of the goods or services, even if that source is
8 generally unknown.

9 A person who uses the trademark of another may be liable for damages.

10
11 **Authority**

12 Ninth Circuit Model Civil Jury Instructions 15.1 (2007)

13 15 U.S.C. § 1127
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 30

2
3 **DEFINITION—LICENSEE**

4
5 The owner of a trademark may enter into an agreement that permits another
6 person to use the trademark. This type of agreement is called a license, and the person
7 permitted to use the trademark is called a licensee.

8
9 **Authority**

10 Ninth Circuit Model Civil Jury Instructions 15.14 (2007) (modified to delete second
11 paragraph regarding licensee's right to exclude)

1 COURT INSTRUCTION NO. 31

2
3 **TRADEMARK LIABILITY—THEORIES AND POLICIES**

4
5 The trademark laws balance three often-conflicting goals: (1) protecting the public
6 from being misled about the nature and source of goods and services, so that the
7 consumer is not confused or misled in the market; (2) protecting the rights of a business
8 to identify itself to the public and its reputation in offering goods and services to the
9 public; and (3) protecting the public interest in fair competition in the market.

10 The balance of these policy objectives vary from case to case, because they may
11 often conflict. Accordingly, each case must be decided by examining its specific facts
12 and circumstances, of which you are to judge.

13 In my instructions, I will identify types of facts you are to consider in deciding if
14 Defendant is liable to Plaintiff for violating the trademark law. These facts are relevant to
15 whether Defendant is liable for:

- 16 1. Infringing Plaintiff's registered or unregistered trademark rights, by using a
17 trademark in a manner likely to cause confusion among consumers; or
18 2. Unfairly competing, by using a trademark in a manner likely to cause
19 confusion as to the origin or quality or association, affiliation, approval or sponsorship of
20 Plaintiff's goods.

21
22 **Authority**

23 Ninth Circuit Model Civil Jury Instructions 15.4 (2007) (modified to include unregistered
24 trademarks and false designation of origin claim)

25 15 U.S.C. §§ 1114(1), 1125(a)

1 COURT INSTRUCTION NO. 33

2
3 **INFRINGEMENT—ELEMENTS—PRESUMED VALIDITY AND OWNERSHIP—**
4 **REGISTERED TRADEMARK**

5
6 I gave you Instruction No. 34 that requires Plaintiff to prove by a preponderance of
7 the evidence that the TWILIGHT and BELLA trademarks at issue in this case are valid
8 and protectable and that Plaintiff owns the trademarks. A valid trademark is a word,
9 name, symbol, device, or any combination of these, that indicates the source of goods
10 and distinguishes those goods from the goods of others. A trademark becomes
11 protectable after it is used in commerce.

12 One way for Plaintiff to prove trademark validity is to show that the trademarks are
13 registered. An owner of a trademark may obtain a certificate of registration issued by the
14 United States Patent and Trademark Office and may submit that certificate as evidence
15 of the validity and protectability of the trademark and of the certificate holder's ownership
16 of the trademark covered by that certificate.

17 Exhibit ___ are certificates of registration from the United States Patent and
18 Trademark Office. They were submitted by Plaintiff as proof of the validity of the
19 trademarks and that Plaintiff owns the trademarks.

20 The facts recited in these certificates are:

21 TWILIGHT is registered with the U.S. Patent & Trademark Office for use with:
22 production and distribution of motion pictures, providing information relating to motion
23 pictures and literary works, and licensing of merchandise associated with motion
24 pictures; providing online information on the licensing of merchandise associated with
25 motion pictures;

26 TWILIGHT TRACKER is registered with the U.S. Patent & Trademark Office for
27 use with: downloadable software that provides access to movie content and to
28 photographs, news and information regarding movies, movie tickets, showtimes and

1 merchandise, and allows users to select avatars and interact with other users, to
2 integrate with online social networks, and to communicate with others via a message
3 board;

4 TWILIGHT (Stylized) is registered with the U.S. Patent & Trademark Office for
5 use: licensing of merchandise associated with motion pictures; providing online
6 information on the licensing of merchandise associated with motion pictures;

7 TWILIGHT is registered with the U.S. Patent & Trademark Office for use with:
8 adhesive bandages;

9 TWILIGHT is registered with the U.S. Patent & Trademark Office for use with:
10 belt buckles not made of precious metal; ornamental cloth patches; embroidered patches
11 for clothing; and ornamental novelty buttons;

12 TWILIGHT is registered with the U.S. Patent & Trademark Office for use with: all
13 purpose carrying bags, back packs, beach bags, wallets, purses, business card cases,
14 pet clothing, luggage, and messenger bags;

15 TWILIGHT is registered with the U.S. Patent & Trademark Office for use with:
16 pre-recorded DVDs and other audiovisual recordings featuring motion pictures and
17 documentaries; motion picture films in the fields of drama and romance; and
18 mousepads;

19 LUNA TWILIGHT is registered with the U.S. Patent & Trademark Office for use
20 with: cosmetics;

21 TWILIGHT is registered with the U.S. Patent & Trademark Office for use with:
22 clothing, namely, t-shirts, loungewear, socks, pants, sweatshirts, sweatpants, bandanas,
23 scarves, aprons, jackets, tank tops, vests, neckties, jerseys, shirts, sweaters, babydoll t-
24 shirts, infantwear, track pants, and hooded shirts; headwear; belts; and wrist cuffs;

25 THE TWILIGHT SAGA is registered with the U.S. Patent & Trademark Office for
26 use with t: licensing of merchandise and intellectual property associated with motion
27 pictures; providing online information on the licensing of merchandise associated with
28 motion pictures; and providing a selection of online electronic greeting cards;

1 THE TWILIGHT SAGA is registered with the U.S. Patent & Trademark Office for
2 use with: bandages for skin wounds;

3 THE TWILIGHT SAGA is registered with the U.S. Patent & Trademark Office for
4 use with: candy and chewing gum; and

5 BELLA'S CHARM BRACELET is registered with the U.S. Patent & Trademark
6 Office for use with: bracelets and bracelets of precious metal.

7 Unless Defendant submits evidence rebutting the facts in the certificates, you
8 must consider the trademarks conclusively proved as valid and owned by Plaintiff.

9
10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions 15.7 (2007)

12 15 U.S.C. §§ 1057, 1065, 1115
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 34

2
3 **STANDARD CHARACTER WORD MARK REGISTRATION**

4
5 Plaintiff owns federal registrations of the TWILIGHT trademark in standard
6 characters. When a registrant, such as Plaintiff, registers a trademark in standard
7 characters, it does not make a claim to use of the trademark with any particular font
8 style, size, or color. Instead, a standard character registration is broad and covers all
9 design variations of the word mark, and is not limited to the mark depicted in any
10 particular font style, size, color, form, lettering, or any unique stylization. Therefore,
11 Plaintiff's registration of TWILIGHT in standard character format covers Plaintiff's use of
12 TWILIGHT (Stylized) such that there is a presumption of validity of Plaintiff's TWILIGHT
13 (Stylized) trademark.

14
15 **Authority**

16 37 C.F.R. § 2.52(a)

17 *Sally Beauty Co., Inc. v. Beautyco, Inc.*, 304 F.3d 964, 970 (10th Cir. 2002) (A
18 registration standard characters covers all design features and "is not limited to any
19 special form or lettering.")

20 *Cunningham v. Laser Golf Corp.*, 222 F.3d 943, 949-50 (Fed. Cir. 2000) (respondent
21 cannot argue that his mark, registered in a standard character format, is dissimilar from
22 petitioner's because respondent uses a unique stylization on his mark and an
23 accompanying house mark; the mark at issue is the mark as registered, not as used.)

24 *Msi Data Corporation v. Microprocessor Systems, Inc.*, 220 U.S.P.Q. 655, 657 (TTAB
25 1983) ("[O]pposer's initial and earliest registration is in typed drawing form and thus
26 opposer is not limited as to the form or style in which it may carry the mark on products
27 and could well present its mark in a variety of styles, including one similar to applicant's
28 mark here.")

1 COURT INSTRUCTION NO. 35

2

3 **INFRINGEMENT—ELEMENTS—VALIDITY—UNREGISTERED MARKS**

4

5 As set forth in Instruction No. 35, Plaintiff owns registrations of the TWILIGHT

6 word mark, the TWILIGHT stylized mark, and other trademarks including TWILIGHT for

7 certain goods and services. However, Plaintiff's BELLA trademark, [as used for certain

8 goods and services, such as clothing and other merchandise], is not registered.

9 Unregistered trademarks can be valid and provide the trademark owner with the

10 exclusive right to use that mark. Instruction No. 34 requires Plaintiff to prove by a

11 preponderance of the evidence that the BELLA trademark is valid. A valid trademark is

12 a word, symbol, or device that is either:

- 13 1. Inherently distinctive; or
- 14 2. Descriptive, but has acquired a secondary meaning.

15 Only a valid trademark can be infringed. Only if you determine Plaintiff proved by

16 a preponderance of the evidence that the BELLA trademark is a valid trademark should

17 you consider whether Plaintiff owns it or whether Defendant's actions infringed it.

18 Only if you determine that the BELLA trademark is not inherently distinctive

19 should you consider whether it is descriptive but became distinctive through the

20 development of secondary meaning, as I will direct in Instruction No. 39.

21

22 **Authority**

23 Ninth Circuit Model Civil Jury Instructions 15.8 (2010)

24

25

26

27

28

1 COURT INSTRUCTION NO. 36

2
3 **INFRINGEMENT—ELEMENTS—VALIDITY—UNREGISTERED MARK—**
4 **DISTINCTIVENESS**

5 **STRENGTH AS A LIKELIHOOD OF CONFUSION FACTOR**

6
7 How strongly a trademark indicates that a good comes from a particular source,
8 even if unknown, is an important factor to consider in assessing its validity and for
9 determining whether the trademark used by Defendant creates for consumers a
10 likelihood of confusion with Plaintiff's trademarks.

11 Plaintiff asserts the BELLA mark is a valid and protectable trademark for clothing
12 and other merchandise. Plaintiff contends that Defendant's use of that trademark in
13 connection with Defendant's jackets infringes Plaintiff's trademark and is likely to cause
14 confusion about the origin, sponsorship, or approval of those goods.

15 In order to determine if Plaintiff has met its burden of showing that the BELLA
16 mark is a valid trademark, you should classify them on the spectrum of trademark
17 distinctiveness that I will explain in this instruction.

18 An inherently distinctive trademark is a word, symbol or device, or combination of
19 them, which intrinsically identifies a particular source of a good in the market. The law
20 assumes that an inherently distinctive trademark is one that almost automatically tells a
21 consumer that it refers to a brand or a source for a product, and that consumers will be
22 predisposed to equate the trademark with the source of a product.

23
24 **SPECTRUM OF MARKS**

25
26 Trademark law provides great protection to distinctive or strong trademarks.
27 Conversely, trademarks that are not as distinctive or strong are called "weak"
28 trademarks and receive less protection from infringing uses. Trademarks that are not

1 distinctive are not entitled to any trademark protection. For deciding trademark
2 protectability, you must consider whether a trademark is inherently distinctive.
3 Trademarks are grouped into four categories according to their relative strength or
4 distinctiveness. These four categories are, in order of strength or distinctiveness:
5 arbitrary (which is inherently distinctive), suggestive (which also is inherently distinctive),
6 descriptive (which is protected only if it acquires in consumers' minds a "secondary
7 meaning" which I explain in Instruction 39, and generic names (which are entitled to no
8 protection).

9 **Arbitrary Trademarks.** The first category is "inherently distinctive" trademarks.
10 They are considered strong marks and are clearly protectable. They involve the
11 arbitrary, fanciful or fictitious use of a word to designate the source of a product. Such a
12 trademark is a word that in no way describes or has any relevance to the particular
13 product or service it is meant to identify. It may be a common word used in an unfamiliar
14 way. It may be a newly created (coined) word or parts of common words which are
15 applied in a fanciful, fictitious or unfamiliar way, solely as a trademark.

16 For instance, the common word "apple" became a strong and inherently
17 distinctive trademark when used by a company to identify the personal computers that
18 company sold. The company's use of the word "apple" was arbitrary or fanciful because
19 "apple" did not describe and was not related to what the computer was, its components,
20 ingredients, quality, or characteristics. "Apple" was being used in an arbitrary way to
21 designate for consumers that the computer comes from a particular manufacturer or
22 source.

23 **Suggestive Trademarks.** The next category is suggestive trademarks. These
24 trademarks are also inherently distinctive but are considered weaker than arbitrary
25 trademarks. Unlike arbitrary trademarks, which are in no way related to what the product
26 or service is or its components, quality, or characteristics, suggestive trademarks imply
27 some characteristic or quality of the product or service to which they are attached. If the
28 consumer must use imagination or any type of multi-stage reasoning to understand the

1 trademark's significance, then the trademark does not describe the product's features,
2 but suggests them.

3 A suggestive use of a word involves consumers associating the qualities the word
4 suggests to the product or service to which the word is attached. For example, when
5 "apple" is used not to indicate a certain company's computers, but rather "Apple-A-Day"
6 Vitamins, it is being used as a suggestive trademark. "Apple" does not describe what
7 the vitamins are. However, consumers may come to associate the healthfulness of "an
8 apple a day keeping the doctor away" with the supposed benefits of taking "Apple-A-
9 Day" Vitamins.

10 **Descriptive Trademarks.** The third category is descriptive trademarks. These
11 trademarks directly identify or describe some aspect, characteristic, or quality of the
12 product or service to which they are affixed in a straightforward way that requires no
13 exercise of imagination to be understood.

14 For instance, the word "apple" is descriptive when used in the trademark
15 "CranApple" to designate a cranberry-apple juice. It directly describes ingredients of the
16 juice. Other common types of descriptive trademarks identify where a product or service
17 comes from, or the name of the person who makes or sells the product or service. Thus,
18 the words "Apple Valley Juice" affixed to cider from the California town of Apple Valley is
19 a descriptive trademark because it geographically describes where the cider comes
20 from. Similarly, a descriptive trademark can be the personal name of the person who
21 makes or sells the product. So, if a farmer in Apple Valley, Judy Brown, sold her cider
22 under the label "Judy's Juice" (rather than CranApple) she is making a descriptive use of
23 her personal name to indicate and describe who produced the apple cider, and she is
24 using her first name as a descriptive trademark.

25 **Generic Names.** The fourth category is entitled to no protection at all. They are
26 called generic names and they refer to a general name of the product or service, as
27 opposed to the plaintiff's brand for that product or service. Generic names are part of
28

1 our common language that we need to identify all such similar products or services. A
2 generic name is a name for the product or service on which it appears.

3 If the primary significance of the alleged mark is to name the type of product or
4 service rather than the manufacturer or provider, the term is a generic name and cannot
5 be a valid trademark. If the majority of consumers would understand the term to name
6 the type of product or service rather than the manufacturer or provider, the primary
7 significance of the term is generic and not entitled to protection as a trademark.

8 Clearly, the word apple can be used as a generic name and not be entitled to any
9 trademark protection. This occurs when the word is used to identify the fruit from any
10 apple tree.

11 The computer maker who uses the word "apple" as a trademark to identify its
12 personal computer, or the vitamin maker who uses that word as a trademark on
13 vitamins, has no claim for trademark infringement against the grocer who used that
14 same word to indicate the fruit sold in a store. As used by the grocer, the word is
15 generic and does not indicate any particular source of the product. As applied to the fruit,
16 "apple" is simply a commonly used name for what is being sold.

17 18 **MARK DISTINCTIVENESS AND VALIDITY**

19
20 If you decide that the BELLA mark is arbitrary or suggestive, it is considered to be
21 inherently distinct. An inherently distinctive trademark is valid and protectable.
22 On the other hand, if you determine that the BELLA mark is generic, it cannot be
23 distinctive and therefore is not valid nor protectable. You must render a verdict for
24 Defendant on the charge of infringement of the BELLA trademark in Instruction No. 34.

25 If you decide that the BELLA mark is descriptive, you will not know if the
26 trademark is valid or invalid until you consider if it has gained distinctiveness by the
27 acquisition of secondary meaning, which I explain in Instruction No. 39.

1 **Authority**

2 Ninth Circuit Model Civil Jury Instructions 15.9 (2010)

3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 38

2
3 **INFRINGEMENT—LIKELIHOOD OF CONFUSION—FACTORS—*SLEEKCRAFT* TEST**

4
5 You must consider whether Defendant's use of the trademarks is likely to cause
6 confusion about the source of Plaintiff's or Defendant's goods or create confusion as to
7 whether Plaintiff approved, sponsored, or endorsed Defendant's products that featured
8 the TWILIGHT and/or BELLA trademark.

9 I will suggest some factors you should consider in deciding this. The presence or
10 absence of any particular factor that I suggest should not necessarily resolve whether
11 there was a likelihood of confusion, because you must consider all relevant evidence in
12 determining this. As you consider the likelihood of confusion you should examine the
13 following:

14 1. Strength or Weakness of the Plaintiff's Trademarks. The more the consuming
15 public recognizes Plaintiff's trademarks as an indication of origin of Plaintiff's goods, the
16 more likely it is that consumers would be confused about the source of Defendant's
17 goods or Plaintiff's affiliation or association with or approval or sponsorship of
18 Defendant's goods.

19 2. Defendant's Use of the Trademarks. If Defendant and Plaintiff use their
20 trademarks on the same, related, or complementary kinds of goods there may be a
21 greater likelihood of confusion about the source of the goods than otherwise.

22 3. Similarity of Plaintiff's and Defendant's Trademarks. If the trademarks used by
23 Plaintiff and Defendant in the marketplace are similar in appearance, sound, or meaning,
24 there is a greater chance that consumers are likely to be confused by Defendant's use of
25 the trademarks. Here, Plaintiff contends that Defendant's used Plaintiff's identical
26 TWILIGHT, TWILIGHT stylized, and BELLA trademarks.

27 4. Actual Confusion. If use by Defendant of Plaintiff's trademarks has led to
28 instances of actual confusion, this strongly suggests a likelihood of confusion. However

1 actual confusion is not required for a finding of likelihood of confusion. Even if actual
2 confusion did not occur, Defendant's use of the trademarks may still be likely to cause
3 confusion. As you consider whether the trademarks used by Defendant create for
4 consumers a likelihood of confusion with Plaintiff's trademarks, you should weigh any
5 instances of actual confusion against the opportunities for such confusion. If the
6 instances of actual confusion have been relatively frequent, you may find that there has
7 been substantial actual confusion. If, by contrast, there is a very large volume of sales,
8 but only a few isolated instances of actual confusion you may find that there has not
9 been substantial actual confusion.

10 5. Defendant's Intent. Knowing use by Defendant of Plaintiff's trademarks to identify
11 similar goods may strongly show an intent to derive benefit from the reputation of
12 Plaintiff's trademarks, suggesting an intent to cause a likelihood of confusion. On the
13 other hand, even in the absence of proof that Defendant acted knowingly, the use of
14 Plaintiff's trademarks to identify similar goods may indicate a likelihood of confusion.

15 6. Marketing/Advertising Channels. If Plaintiff's and Defendant's goods and services
16 are likely to be sold in the same or similar stores or outlets, or advertised in similar
17 media, this may increase the likelihood of confusion.

18 7. Consumer's Degree of Care. The more sophisticated the potential buyers of the
19 goods or the more costly the goods, the more careful and discriminating the reasonably
20 prudent purchaser exercising ordinary caution may be. They may be less likely to be
21 confused by similarities in Plaintiff's and Defendant's trademarks. The less sophisticated
22 the potential buyers or the less expensive the goods, the less care potential purchasers
23 may exercise. They may be more likely to be confused by similarities between Plaintiff's
24 and Defendant's trademarks.

25 8. Product Line Expansion. When the parties' products differ, you may consider how
26 likely Plaintiff is to begin selling the products for which Defendant is using Plaintiff's
27 trademarks. If there is a strong possibility of expanding into the other party's market,
28 there is a greater likelihood of confusion.

1 9. Other Factors. Any other factors that bear on likelihood of confusion.

2
3 **Authority**

4 Ninth Circuit Model Civil Jury Instructions 15.16 (2010)

5 *AMF Inc. v. Sleekcraft Boats*, 599 F.2d 341, 348-49 (9th Cir.1979)

6 *Metro Pub., Ltd. v. San Jose Mercury News*, 987 F.2d 637, 640 (9th Cir. 1993)

7 (“Because each factor [of eight-factor Sleekcraft test] is not necessarily relevant to every
8 case, this list functions as a guide and is ‘neither exhaustive nor exclusive.’” (citations
9 omitted))

1 COURT INSTRUCTION NO. 44

2
3 **FEDERAL TRADEMARK DILUTION – IN GENERAL**

4 In addition to trademark infringement, Plaintiff has also asserted a claim for
5 trademark dilution. If the owner of a famous trademark establishes that another party
6 began using a trademark after the owner's trademark became famous, it can prevent the
7 use by that party of that trademark, regardless of whether there is a likelihood of
8 confusion, whether there is competition between the parties and their respective
9 products, or whether there is actual economic injury to the plaintiff. Dilution is the
10 lessening of the capacity of a famous trademark to identify and distinguish products.
11 Distinctiveness refers to the ability of the famous trademark to uniquely identify a single
12 source and thus maintain its selling power. A trademark is famous when it is widely
13 recognized by the general consuming public of the United States as a designation of
14 source of the products of the trademark's owner.

15 In order to prevail on its dilution claim under federal law, Plaintiff must prove the
16 following things by a preponderance of the evidence:

- 17 1. Plaintiff owns the TWILIGHT trademark, which is famous and distinctive;
- 18 2. Defendant is making commercial use of the TWILIGHT trademark;
- 19 3. Defendant's use began after the TWILIGHT trademark became famous;
- 20 and
- 21 4. Defendant's use of the TWILIGHT trademark is likely to cause dilution by
22 blurring the capacity of Plaintiff's trademarks to identify and distinguish its goods, or by
23 tarnishing Plaintiff's trademarks.

24
25 **Authority**

26 15 U.S.C. § 1125(c).

27 *Jada Toys, Inc. v. Mattel, Inc.*, 518 F.3d 628, 634 (9th Cir. 2008) (Test for dilution.)

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

Thane international, Inc. v. Trek Bicycle Corporation, 305 F.3d 894, 904 (9th Cir. 2002)
(first paragraph.)

1 COURT INSTRUCTION NO. 45

2
3 **FEDERAL TRADEMARK DILUTION – FAME**
4

5 As set forth in Instruction No. 46, Plaintiff must establish that it owns the
6 TWILIGHT trademark, and that the TWILIGHT trademark is famous. The TWILIGHT
7 trademark is famous if it is widely recognized by the general consuming public of the
8 United States as a designation of source of the goods or services of the mark's owner.
9 In determining whether the TWILIGHT mark possesses the requisite degree of
10 recognition, you may consider all relevant factors, including the following:

11 (1) The duration, extent, and geographic reach of advertising and publicity of
12 the TWILIGHT mark, whether advertised or publicized by the owner or third parties.

13 (2) The amount, volume, and geographic extent of sales of goods or services
14 offered under the TWILIGHT mark.

15 (3) The extent of actual recognition of the TWILIGHT mark.

16 (4) Whether the TWILIGHT mark is the subject of a federal trademark
17 registration.
18

19 **Authority**

20 15 U.S.C. § 1125(C)(2)(A)
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 46

2
3 **FACTORS FOR FEDERAL DILUTION**

4 To determine whether Defendant's use of the TWILIGHT trademark is likely to
5 dilute Plaintiff's TWILIGHT trademark, you should consider at least the following six
6 factors:

- 7 1. The degree of similarity between Defendant's TWILIGHT mark and
8 Plaintiff's TWILIGHT mark;
9 2. The degree of inherent or acquired distinctiveness of the TWILIGHT mark;
10 3. The extent to which Plaintiff is engaging in substantially exclusive use of
11 the TWILIGHT mark;
12 4. The degree of recognition of the TWILIGHT trademark;
13 5. Whether Defendant intended to create an association with the TWILIGHT
14 mark;
15 6. Any actual association between B.B. Dakota's use of the TWILIGHT mark
16 and Plaintiff' TWILIGHT mark.

17 Not every factor is relevant in every case, and you may find a likelihood of dilution
18 even if not all factors are relevant to this case.

19
20 **Authority**

21 15 U.S.C. § 1125(c)(1).

22 *See Nissan Motor Co. v. Nissan Computer Corp.*, 378 F.3d 1002, 1013 (9th Cir. 2004)
23 ("The FTDA lists eight non-exclusive factors for a court to consider in determining
24 whether a mark is distinctive and famous.")

1 COURT INSTRUCTION NO. 47

2
3 **UNFAIR COMPETITION**

4 Plaintiff has also alleged claims for common law and statutory unfair competition.
5 Although unfair competition is broader than trademark infringement, if you find for the
6 Plaintiff on its trademark infringement or false designation of origin claims, you should
7 find for Plaintiff on its unfair competition claims. Just like you saw was the case for a
8 claim for trademark infringement, the primary consideration in trademark-related unfair
9 competition cases in California is the likelihood of confusion.
10

11 **Authority**

12 *Stork Restaurant v. Sahati*, 166 F.2d 348, 354 (9th Cir. 1948) (The reach of the law of
13 unfair competition is greater than that of the law of trademarks.)

14 *Kelly Blue Book v. Car-Smarts, Inc.*, 802 F. Supp. 278, 288-89 (C.D. Cal. 1992) (The
15 federal Lanham Act and California law of unfair competition are substantially congruent,
16 and in this District, the primary consideration in trademark-related unfair competition
17 cases in California, as elsewhere, is the likelihood of confusion.)

18 *Academy of Motion Picture Arts and Sciences v. Creative House Promotions, Inc.*,
19 728 F. Supp. 1442, 1452 (C.D. Cal. 1989), *aff'd in part, rev'd in part*, 944 F.2d 1446,
20 1457 (9th Cir. 1991) ("An action for unfair competition under Cal. Bus. & Prof. Code
21 § 17200 is substantially congruent to a trademark infringement claim under the Lanham
22 Act. Under both, the 'ultimate test' is whether the public is likely to be deceived or
23 confused by the similarity of the marks.")
24
25
26
27
28

1 **COURT INSTRUCTION NO. 49**

2
3 **TRADEMARK DAMAGES—PLAINTIFF'S ACTUAL DAMAGES**

4 If you find for Plaintiff on Plaintiff's trademark, false designation of origin, or unfair
5 competition claims or if you find that Defendant willfully engaged in trademark dilution,
6 you must determine the Plaintiff's actual damages.

7 Plaintiff has the burden of proving actual damages by a preponderance of the
8 evidence. Damages means the amount of money which will reasonably and fairly
9 compensate Plaintiff for any injury you find was caused by Defendant's infringement of
10 Plaintiff's trademarks.

11 You should consider the following:

- 12 1. The injury to the Plaintiff's goodwill, including injury to the Plaintiff's general
13 business reputation.
- 14 2. The license fees that the Plaintiff would have earned but for the
15 Defendant's infringement.
- 16 3. The lost profits that Plaintiff would have earned but for Defendant's
17 infringement.
- 18 4. Any other factors that bear on Plaintiff's actual damages.

19
20 **Authority**

21 *Ninth Circuit Model Civil Jury Instructions* 15.25 (2007).

22 15 U.S.C. §§ 1117, 1125(C).

23 *Neva, Inc. v. Christian Duplications International, Inc.*, 743 F. Supp. 1533, 1552 (M.D.
24 Fla. 1990) ("A reasonable royalty is one method to value any damages sustained by a
25 plaintiff in Lanham Act claim.")

1 COURT INSTRUCTION NO. 54

2
3 **PRELIMINARY INSTRUCTION—COPYRIGHT**

4
5 Plaintiff has also stated a claim for copyright infringement based on Defendant's
6 use of a photograph of the Bella character created in connection with the advertisement
7 and promotion of Plaintiff's *Twilight* motion pictures, which is known as and referred to in
8 this case as the "Bella Image." Plaintiff seeks damages against Defendant for copyright
9 infringement. Defendant denies infringing the copyright of Plaintiff and assert it made a
10 fair use of the work. To help you understand the evidence in this case, I will explain
11 some of the legal terms you will hear during this trial.

12
13 **DEFINITION OF COPYRIGHT**

14
15 The owner of a copyright has the exclusive right to exclude any other person from
16 reproducing, preparing derivative works, distributing, performing, displaying, or using the
17 work covered by copyright for a specific period of time.

18 Copyrighted work can be a literary work, musical work, dramatic work,
19 pantomime, choreographic work, pictorial work, graphic work, sculptural work, motion
20 picture, audiovisual work, sound recording, architectural work, mask works fixed in
21 semiconductor chip products, or a computer program.

22 Facts, ideas, procedures, processes, systems, methods of operation, concepts,
23 principles or discoveries cannot themselves be copyrighted.

24 The copyrighted work must be original. An original work that closely resembles
25 other works can be copyrighted so long as the similarity between the two works is not
26 the result of copying.

COPYRIGHT INTERESTS

The copyright owner may transfer, sell or convey to another person all or part of the owner's property interest in the copyright, that is, the right to exclude others from reproducing, preparing a derivative work from, distributing, performing, or displaying, the copyrighted work. To be valid, the transfer, sale, or conveyance must be in writing. The person to whom a right is transferred is called an assignee.

One who owns a copyright may agree to let another reproduce, prepare a derivative work of, distribute, perform, or display the copyrighted work. To be valid, the transfer, sale, or conveyance must be in writing.

HOW COPYRIGHT IS OBTAINED

Copyright automatically exists in a work the moment it is fixed in any tangible medium of expression. The owner of the copyright may register the copyright by delivering to the Copyright Office of the Library of Congress a copy of the copyrighted work. After examination and a determination that the material deposited constitutes copyrightable subject matter and that legal and formal requirements are satisfied, the Register of Copyrights registers the work and issues a certificate of registration to the copyright owner.

PLAINTIFF'S BURDEN OF PROOF

In this case, Plaintiff contends that Defendant has infringed Plaintiff's copyright in a photograph created in connection with the promotion of Plaintiff's *Twilight* motion pictures. Plaintiff has the burden of proving by a preponderance of the evidence that Plaintiff is the owner of the copyright and that Defendant copied original elements of the copyrighted work. Preponderance of the evidence means that you must be persuaded

1 by the evidence that it is more probably true than not true that the copyrighted work was
2 infringed.

3 4 **PROOF OF COPYING**

5
6 To prove that the Defendant copied Plaintiff's work, Plaintiff may show that
7 Defendant had access to Plaintiff's copyrighted work and that there are substantial
8 similarities between Defendant's work and Plaintiff's copyrighted work. Here, Defendant
9 admits that it copied Plaintiff's work.

10 11 **LIABILITY FOR INFRINGEMENT**

12
13 One who reproduces, prepares derivative works from, distributes, performs, or
14 displays a copyrighted work without authority from the copyright owner during the term of
15 the copyright, infringes the copyright.

16 17 **DEFENSES TO INFRINGEMENT**

18
19 While Defendant admits to copying, it claims it did so with Plaintiff's consent or,
20 alternatively, that its use was what is known as "fair use," which, under certain
21 circumstances, allows for copying for criticism, comment, new reporting, teaching,
22 scholarship, or research. Plaintiff denies that Defendant was authorized to use the work
23 or that it engaged in fair use.

24 25 **Authority**

26 Ninth Circuit Model Civil Jury Instructions 17.0 (2007)
27
28

1 COURT INSTRUCTION NO. 55

2
3 **COPYRIGHT—DEFINED**

4
5 Copyright is the exclusive right to copy. This right to copy includes the exclusive
6 rights to:

7 1. Authorize, or make additional copies, or otherwise reproduce the
8 copyrighted work in copies

9 2. Recast, transform, adapt the work, that is, prepare derivative works based
10 upon the copyrighted work;

11 3. Distribute copies of the copyrighted work to the public by sale or other
12 transfer;

13 4. Perform publicly a copyrighted literary work, dramatic work, or motion
14 picture; and

15 5. Display publicly a copyrighted literary work, dramatic work, pictorial work,
16 graphic work, or the individual images of a motion picture.

17 It is the owner of a copyright who may exercise these exclusive rights to copy.
18 The term “owner” includes the author of the work, an assignee, or an exclusive licensee.
19 In general, copyright law protects against the production, adaptation, distribution,
20 performance, or display of substantially similar copies of the owner’s copyrighted work
21 without the owner’s permission. An owner may enforce these rights to exclude others in
22 an action for copyright infringement. Even though one may acquire a copy of the
23 copyrighted work, the copyright owner retains rights and control of that copy, including
24 uses that may result in additional copies or alterations of the work.

25
26 **Authority**

27 Ninth Circuit Model Civil Jury Instructions 17.1 (2007)

28 17 U.S.C. §106

1 COURT INSTRUCTION NO. 56

2
3 **COPYRIGHT—SUBJECT MATTER—GENERALLY**
4

5 The photograph in this trial is known as a pictorial work and graphic works, such
6 as two-dimensional and three-dimensional works of fine, graphic and applied art,
7 photographs, and prints and art reproductions, and motion picture stills.

8 You are instructed that a copyright may be obtained in the photograph at issue.

9 This work can be protected by the copyright law. Only that part of the work
10 comprised of original work of authorship fixed in any tangible medium of expression from
11 which it can be perceived, reproduced, or otherwise communicated, either directly or
12 with the aid of a machine or device is protected by the Copyright Act.

13
14 **Authority**

15 Ninth Circuit Model Civil Jury Instructions 17.2 (2007)

16 17 U.S.C. § 102
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 57

2
3 **COPYRIGHT INFRINGEMENT—ELEMENTS—OWNERSHIP AND COPYING**

4
5 Anyone who copies original elements of a copyrighted work during the term of the
6 copyright without the owner's permission infringes the copyright.

7 On Plaintiff's copyright infringement claim, Plaintiff has the burden of proving both
8 of the following by a preponderance of the evidence:

- 9 1. Plaintiff is the owner of a valid copyright; and
10 2. Defendant copied original elements from the copyrighted work.

11 If you find that Plaintiff has proved both of these elements, your verdict should be
12 for Plaintiff. If, on the other hand, Plaintiff has failed to prove either of these elements,
13 your verdict should be for Defendant.

14
15 **Authority**

16 Ninth Circuit Model Civil Jury Instructions 17.4 (2007)

17 17 U.S.C. § 501(a)-(b)
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 58

2
3 **COPYRIGHT INFRINGEMENT—OWNERSHIP OF VALID COPYRIGHT—DEFINITION**

4
5 Plaintiff is the owner of a valid copyright in the photograph if Plaintiff proves by a
6 preponderance of the evidence that:

- 7 1. Plaintiff's work is original; and
8 2. Plaintiff is the author or creator of the work, or received a transfer of the
9 copyright or received a transfer of the right to copy, reproduce, and make derivative
10 works of these works.

11 A person who holds a copyright may obtain a certificate of registration from the
12 Copyright Office of the Library of Congress. This certificate is sufficient to establish the
13 facts stated in the certificate, unless outweighed by other evidence in this case.

14 The evidence in this case includes Exhibit ____, a certificate of copyright
15 registration from the Copyright Office for the Bella Image. You are instructed that the
16 certificate is prima facie evidence that there is a valid copyright in the photograph.

17
18 **Authority**

19 Ninth Circuit Model Civil Jury Instructions 17.5 (2007)

20 17 U.S.C. §§ 201-205
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 59

2
3 **COPYRIGHT INTERESTS—ASSIGNEE**
4

5 In this case, Plaintiff does not claim to be the creator of the copyright at issue.
6 Instead, Plaintiff claims that it received the copyright by virtue of assignment from the
7 work's creators so that Plaintiff is now the assignee of the copyright.

8 A copyright owner may transfer, sell, or convey to another person all or part of the
9 owner's property interest in the copyright; that is, the right to exclude others from copying
10 the work. The person to whom the copyright is transferred, sold, or conveyed becomes
11 the owner of the copyright in the work.

12 To be valid, the transfer, sale, or conveyance must be in writing. The person to
13 whom this right is transferred is called an assignee. The assignee may enforce this right
14 to exclude others in an action for copyright infringement.
15

16 **Authority**

17 Ninth Circuit Model Civil Jury Instructions 17.10 (2007)

18 17 U.S.C. § 201(d)(1)
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 61

2
3 **COPYRIGHT INFRINGEMENT—COPYING—LICENSE**
4

5 An owner of a copyrighted work may grant a person the right to exploit any of the
6 rights comprised in the copyright, such as the right to reproduce, distribute, or make
7 derivative works of a copyrighted work. This type of agreement is called a license
8 agreement. The owner of the copyrighted work is called a licensor and the person to
9 whom the right to exploit any of the rights comprised in the copyright is called a licensee.
10 The licensee's rights to exploit any of the rights comprised in the copyright may be
11 limited by the terms of the license agreement. A licensee infringes the owner of the
12 copyright's copyright if its use exceeds the scope of the rights granted it in the license
13 agreement.
14

15 **Authority**

16 *S.O.S., Inc. v. Payday, Inc.*, 886 F.2d 1081, 1087 (9th Cir. 1989) ("A licensee infringes
17 the owner's copyright if its use exceeds the scope of its license.")
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 62

2
3 **COPYRIGHT—DAMAGES—WILLFUL INFRINGEMENT**

4
5 An infringement is considered willful when Plaintiff has proved both of the
6 following elements by a preponderance of the evidence:

- 7 1. Defendant engaged in acts that infringed the copyright; and
8 2. Defendant knew that those acts infringed the copyright.

9
10 **Authority**

11 Ninth Circuit Model Civil Jury Instructions 17.27 (2007)

1 COURT INSTRUCTION NO. 63

2
3 **COPYRIGHT—DAMAGES**

4
5 If you find for Plaintiff on Plaintiff's copyright infringement claim, you must
6 determine Plaintiff's damages. Plaintiff is entitled to recover the actual damages
7 suffered as a result of the infringement. In addition, Plaintiff is also entitled to recover
8 any profits of Defendant attributable to the infringement. Plaintiff must prove damages
9 by a preponderance of the evidence.

10
11 **Authority**

12 Ninth Circuit Model Civil Jury Instructions 17.22 (2007)
13 17 U.S.C. § 504
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

1 COURT INSTRUCTION NO. 64

2
3 **COPYRIGHT—DAMAGES—ACTUAL DAMAGES**

4
5 The copyright owner is entitled to recover the actual damages suffered as a result
6 of the infringement. Actual damages means the amount of money adequate to
7 compensate the copyright owner for the reduction of the fair market value of the
8 copyrighted work caused by the infringement. The reduction of the fair market value of
9 the copyrighted work is the amount a willing buyer would have been reasonably required
10 to pay a willing seller at the time of the infringement for the actual use made by
11 Defendant of Plaintiff's work. That amount also could be represented by the lost license
12 fees Plaintiff would have received for Defendant's unauthorized use of Plaintiff's work.

13
14 **Authority**

15 Ninth Circuit Model Civil Jury Instructions 17.23 (2007)
16 17 U.S.C. § 504(b)

1 COURT INSTRUCTION NO. 68

2
3 **Elements and Burden of Proof – Trade Dress (15 U.S.C. § 1125(a)(1))**

4
5 On B.B. Dakota's claim for trade dress infringement, B.B. Dakota has the burden
6 of proving by a preponderance of the evidence each of the following elements:

- 7 1. B.B. Dakota's jacket design is distinctive;
8 2. B.B. Dakota owns the jacket design as trade dress;
9 3. B.B. Dakota's jacket design is nonfunctional; and
10 4. Summit used B.B. Dakota's jacket design without the consent of B.B.
11 Dakota in a manner that is likely to cause confusion among ordinary
12 consumers as to the source, sponsorship, affiliation, or approval of
13 Summit's product.

14 If you find that each of the elements on which B.B. Dakota had the burden of
15 proof has been proved, your verdict should be for the [sic] B.B. Dakota on this claim. If,
16 on the other hand, B.B. Dakota has failed to prove any of these elements, your verdict
17 should be for Summit on this claim.

18
19 **Authority**

20 Ninth Circuit Model Civil Jury Instructions 15.6 (2010)

21
22
23
24
25 300781838.1
26
27
28